



## Line 3 Replacement Program (Canada)

# Construction in your Community

Pipeline construction for the Line 3 Replacement Program (L3RP) continues this summer along the Enbridge right-of-way in parts of Saskatchewan and Manitoba. In these areas, mobilization of equipment will commence in July followed by the scheduled construction startup in August.

More than 400 kilometres of Line 3 was replaced with new Canadian-made steel during the 2017 construction season. This year's construction is expected to bring the pipeline replacement to completion in Canada, a total length of about 1,070 km from Hardisty, Alberta to Gretna, Manitoba.

The target in-service date for the project is the latter half of 2019.

### What is the nature of the construction work that will occur?

We're replacing the existing 34" pipeline with new 36" pipe using the latest available high-strength steel and coating technology, while the existing segments will be removed from operation. We'll also be constructing pump stations, increasing storage capacity and adding infrastructure at some of our pipeline terminal facilities along the line.

### Where will construction take place this summer?

Pipeline construction will begin in the six areas or spreads in Saskatchewan and Manitoba not included in the 2017 program. These areas include from east of Cactus Lake to the Milden area and from near Regina to the Manitoba border, with the exception of a 20-km segment east of Enbridge's Cromer Terminal Facilities construction.

## Safety is our Top Priority

Ensuring the safety of the community before, during, and after construction is of paramount concern. Enbridge and our primary contractors are absolutely committed to ensuring our work is done safely at all times and the roads remain safe for all vehicles and pedestrian traffic.

Likewise, at every stage of the construction process, we are committed to working in a way that is least disruptive to the day-to-day activities of the community and the environment.

## Our Primary Pipeline Contractors

O.J. Pipelines (Spread 2), Banister Pipelines (Spreads 5-6) and SA Energy Group (Spreads 7-9) have been chosen to construct the L3RP in Canada following a competitive bid process. Each of these companies has a breadth of experience and an outstanding safety, environmental and quality environmental performance record in large diameter, pipeline and facilities construction projects.

The vast majority of business and employment opportunities on this project will be subcontracted through the primary construction contractors.

## Local Business Benefits

In addition to direct hiring by our contractors to staff their construction crews, the Line 3 Replacement Program will create benefits from the presence of work crews in local communities near the project right-of-way. These crews will require goods and services from local retailers.

## A Mobile Workforce

Pipeline construction crews consist of approximately 600 to 800 workers in each of the construction areas. They are made up of a mix of skilled tradespeople – such as welders, pipefitters and heavy equipment operators – as well as general labourers.

Pipeline construction will occur during daylight hours, in 12-hour shifts (7 am to 7 pm), Monday to Saturday. The average construction time in each spread is expected to run from August to December 2018, resuming in spring of the following year. The duration of construction is dependent on the size of the spread, weather conditions, and other factors. Restoration activity is targeted to begin as soon as possible after construction.

Facilities construction will occur under a variety of contractors, on a 10-days-on, four-off schedule working 10 hours per day until the spring of 2019. Crew sizes per site will range from 20 to 50 people.

## Tips for Local Retailers

The seasonal influx of workers into your community can create opportunities for businesses willing to develop an understanding of these new potential customers, their daily routine, and the kinds of goods and services they may want or require.

### To help you succeed, here are some suggestions for your consideration:

Unlike many large construction projects, there will be no camps providing daily meals and accommodation for L3RP workers. This means opportunities for local businesses providing competitively priced lodging, restaurant and laundry services as well as entertainment and recreational pursuits.

**Workers will have limited personal time** – you may consider adjusting store or service hours, or providing convenience items, such as bag lunches or snack offerings.

**Marketing** – consider how you will inform these potential new customers about the products and/or services you provide, in particular any special promotions you may offer.

**Networking** – compare notes with other local businesses, informally and/or through your local chamber of commerce or similar organization. Perhaps there are cross-promotional opportunities you can offer to attract this new clientele.

**Be welcoming** – engaging in friendly conversation, asking questions and freely sharing your knowledge of the local community may go a long way toward earning repeat business.

**Become an advocate** – let your customers and your neighbors know you support pipeline construction and the economic benefits it brings to your community.

**Competitive pricing is critical** – L3RP crew workers are free to choose where they stay, where they dine, and where they shop. As with any consumer in today's economy, they may be expected to be selective in their purchasing choices.

